

GovernWith: A Contemporary Governance Model

GovernWith has produced a more inclusive, contemporary Governance Model that encapsulates the capabilities required to govern in our modern times more successfully.

In having a universal, data and capability informed approach for all governing teams, organisations see enhanced relationships, respect, professionalism and understanding between their Subcommittees, Executive and Board through raised awareness and knowledge about the shared and prospective Corporate, Contemporary and Sector Specific Governance roles and responsibilities. There is a strong embodiment of the purpose, values and culture, and a harmonising of one language throughout the whole organisation and it's governing leaders.

Furthermore we have recently launched our Environmental, Social and Governance (ESG) Modules in both the Governance Review and Skills Matrix, which provides a rigour and context to each of the individual pillars that form ESG, and how they impact all organisations and their ongoing success and sustainability.

Why GovernWith?

With over a decade of dedicated development and a wealth of experience, we proudly stand as Australia's foremost exemplar of best practices in Governance and Skills Capability assessment, informed development, transition and succession planning.

Over the last five years, we have had over 700 organisations, comprising over 7,000 individuals - Directors and Executive, contribute to our governance review and development programs.

We excel in delivering actionable governance data insights that empower Boards, Executives and Subcommittees, to cultivate high-performance capabilities. Furthermore, we maintain constant vigilance on the evolving landscape of governance trends and issues, ensuring our GovernWith community are equipped to function effectively, successfully demonstrate the required capabilities, and make meaningful contributions to their respective organisations.

GovernWith is designed to be a part of your organisations governance toolbox empowering you to be able to lead your own internal review and development programs, year after year, meeting your annual governance roles and responsibilities. Providing consistent data, trended yearly reports and onboarding for team members, this is an internal review program, enabled by an external platform and governance expertise.

Executive Plus

We recommend our premier Executive Plus Programwhich includes the following:

- The Executive Skills Matrix
- The Executive Governance Review

The Executive Skills Matrix

Review:

Will take each Executive through the **Executive Skills Matrix**, covering the following five modules that will give insight into their individual, as well as group, capabilities being either foundation, proficient or advanced - meeting the Executive Skills and Capabilities Framework requirements (can be bespoked if required).

Executive Skills Matrix Framework (Modules):

Framework Five Modules Content covers the following skills:

- 1. **Sector Specific;** for example, Human Services, Education, Aged Care, Health, Associations, Housing Services, Community
- 2. Professional/ Corporate Governance; for example, Finance, Law, Audit and Risk
- 3. **Contemporary Skills;** for example, Community and Stakeholder Engagement, Strategic leadership, Innovation, Cyber Security, Workforce
- 4. **Environmental, Social and Governance (ESG)**; for example, Diversity Equity and Inclusion (DEI), Climate Change, Extreme Events, Environmental Sustainability and Reporting, Disability Inclusion, Aboriginal and Torres Strait Islander Peoples
- 5. Leadership Behaviours and Learning Styles

Non Subjective Questionnaire

The Skills Matrix questions are created to provide a non subjective view of each Executives understanding, qualifications and experience for each skill, creating a report mapping the Executives capabilities being either Foundation, Proficient or Advanced.

There are many positives for the Executives completing this program, such as, but not limited to:

Development:

Executive and Whole Executive Team enhanced skills and knowledge

Due to targeted ongoing development Executives enhance their role within their own Executive Team, and organisation-wide, for high functioning governance.

- Instant Results Dashboard: highlighting capabilities map for each Executive and whole Executive Team
- Instant Recommendations Report: highlighting areas for development
- Individual Development Plans: linked to the GovernWith Resource Library, ability to download PDF and each individual development action
- Executive Team Succession, Recruitment, Induction and Development

This lays the foundation for continuous skills and knowledge to lead high functioning governance organisation wide.

- Tailored Capability Results Dashboard for Succession, Recruitment and Development: ability to
 contextualise data forcapabilities-based insights and recommendations for gaps for Succession Planning as well
 as Recruitment Assessments for possible new Executives.
- Capabilities Insights: for Executive leadership roles
- Capability Development Action Plans linked to targeted support GovernWith Resources Library

The Executive Governance Review

Review:

Will take the Executive Team and CEO through the **Executive Governance Review**, covering the following modules, noting and enquiring about their Corporate, Sector Specific, Contemporary and Environmental, Social and Governance (ESG) roles and responsibilities.

This will create insights and recommendations for targeted ongoing Executive Team development, informing, influencing and supporting high functioning governance organisation wide.

Executive Governance Review Framework (Modules):

Framework modules questionnaire content covers: Corporate, Sector Specific, Contemporary and, Environmental, Social and Governance (ESG) roles and responsibilities.

Development:

Instant Governance Data Results Dashboard & Recommendation Reports: downloadable Insights Reports for circulation and discussion about which key strategic focuses to put into the Executive Governance Action Plans.

Executive Governance Action Plans linked to GovernWith targeted support Resources: dynamic Action Plan that tracks the Executive Governance development journey and can be downloaded team for updates and accountability.

Executive Plus Platform Overview:

Executive Plus is so much more than a review platform. Rather it is a comprehensive, contemporary, online Governance Review and Development program, designed to support, and successfully achieve your annual governance requirements, ongoing.

Whether expertly guided by external facilitation, or efficiently managed internally, it is tailored to foster an enduring culture of continually enhancing high-performance governance.

Core Features

- 1. **Technology-driven, Human supported:** GovernWith's core foundation is built on combining leading-edge technology alongside a skilled customer success team. This ensures you achieve your governance goals as efficiently as possible, and as supported as needed, to get maximum, personalised value out of our program.
- 2. **Executive Governance Review:** The Executive Governance Review questionnaire provides a framework of your Corporate, Sector Specific, Contemporary and ESG governance responsibilities.

3. **Executive Skills Matrix:** The Executive Skills Matrix questionnaire provides a framework for your Executives Sector Specific, Professional, Contemporary, ESG, behavioural attributes and learning styles.

4. Transition and Succession:

- a. Identify present Executive capabilities and gaps
- b. Forecast future succession planning opportunities
- c. Successful Executive recruitment, informed through capability data insights
- d. Accelerate Executive induction processes
- 5. **Insights, Recommendations and Resources:** Instant data insights, from intuitive reporting dashboards, triggering automatic recommendations and actions. These are linked to targeted, up-to-date resources, reflecting your whole Executive Team and individual Executives, unique governance capability requirements.
- 6. Additional Resources and Support included in the annual subscription:
 - a. Webinars
 - b. Resource Library
 - c. Individual Support Sessions
 - d. Onboarding Training, as required
 - e. Expert Results Insights Video
 - f. Results Report PDF
 - g. Annual Benchmark Report

Optional Partner Products

Governance Institute Australia (GIA) Governance Training for groups, and individual Directors and Executives:

Costings: Information available upon request for Group and Individual Training for 10% Alliance discount

Testimonials / Referrals

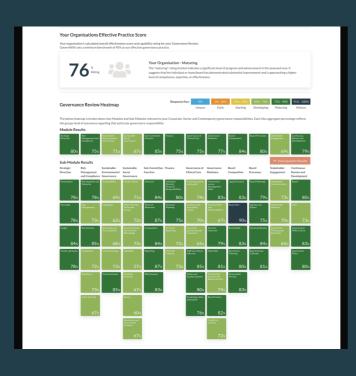
We would be happy to provide referrals on request.

Next Steps:

Please read on and see deeper insight into the Executive Plus programs and costings.

Thank you for considering GovernWith as your partner in governance excellence.

Features of Executive Plus



Executive Governance Review

Governance Insights & Recommendations for the whole Executive Team

Understand and identify your Executive Team's capacity and consistency of practice by identifying top strengths, opportunities for development and leadership potential.

A Whole-Team view of corporate, contemporary and sector specific governance responsibilities through an assured approach, provides data insights for guiding targeted decision making in where to take action next.

Action Plans initially focus on capabilities that are in alignment with the organisation's key strategic goals.

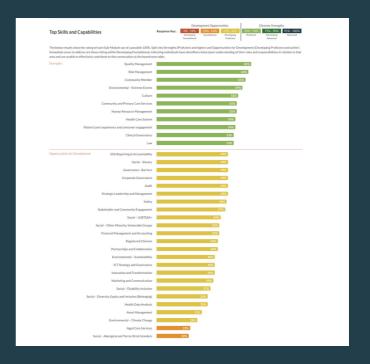
Executive Skills Matrix

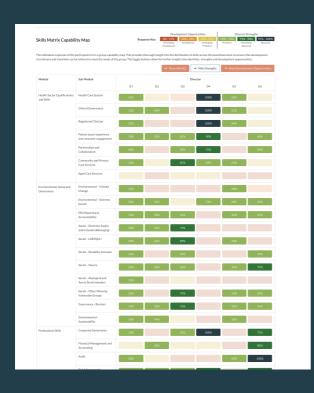
Governance Insights & Recommendations for the Individual Executive

Understand your Executive's capabilities, leadership potential and opportunities for development.

Looking at each individuals Skills (Understanding),
Experience and Qualifications, this 'triangulated'
questionnaire process *removes the subjectivit*y from
Executive self assessment, providing data insights into
the Executive's capabilities on a Foundational,
Proficient or Advanced scale.

Tailored Development Plans means Executive's are gaining capabilities to meet the needs of the organisation.





Industry Governance

Sector Specific Assessments, Insights & Recommendations

For example: Community/AcuteHealth, Human Services, Aged Care, Education, Government & Community Organisations,

In addition to meeting GW Effective Practice Standard (unique combination of Industry Standards, Government Regulations, Governance Principles (inc ASIC 2019, AICD & ACNC), GovernWith is the only provider to provide Sector Specific assessment criteria, Professional & Contemporary Governance.

Transition

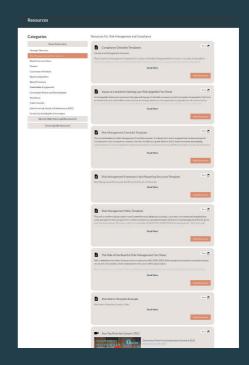
Team Succession & Executive Recruitment

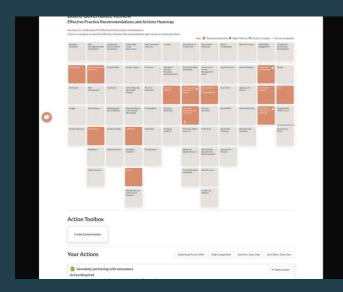
Ensure your Executive Team operate at a high functioning level on a continuous basis.

Succession, Recruitment & Induction are interactive tools within the platform that allow governance leaders to easily plan for transition.

Learn what capabilities and gaps your Executive Team are left with **after** the departure of an Executive (before it happens) in the click of a button.

Use the Skills Matrix as part of your recruitment process in guiding the next Executives based on the skills and gaps they bring alongside the Executive Team.





Recommendations & Resources

Transforming complexity into simplicity.

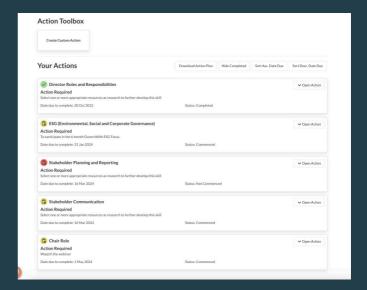
The Recommendations and Resources dashboard provides the actionable insights into areas of disproportionate impact. Each submodule outlines the recommended actions required to make excellent governance decisions for Executive Team Development through comparison against GovernWith's Effective Practice and Benchmarks.

Action Plans

Actionable Governance

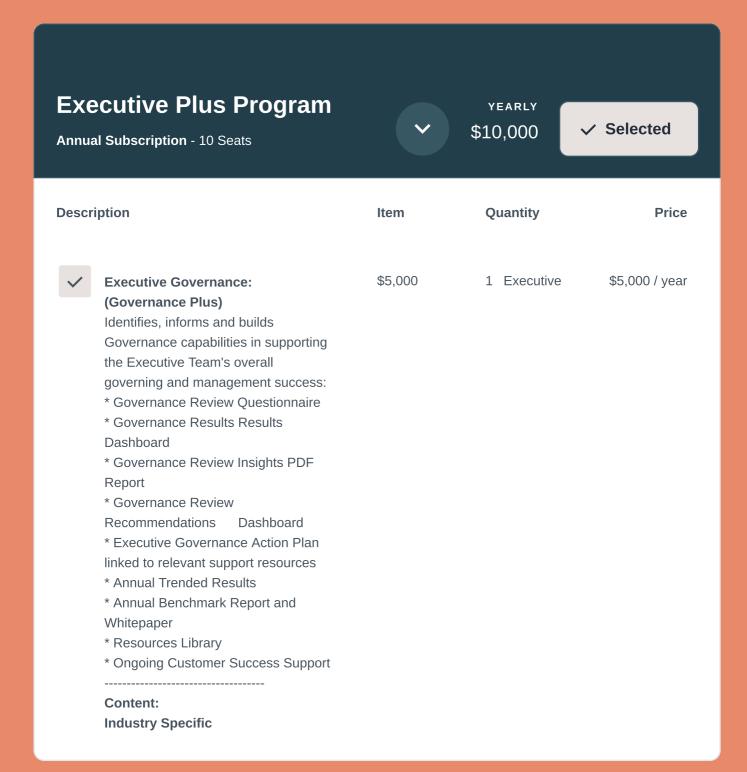
Executive Team Action Plans and IndividualExecutive Development Plans transform opportunities for development into effective roadmaps to governance capability development.

Action Plans are built into the GovernWith Plus Platform. Recommended actions, relevant resources and educational tools are built into each submodule. They can easily be updated, customised, linked support from the Resources Library, downloaded and printed.



Project Investment

If you have any questions about this quote, feel free to get in touch anytime at leon@governwith.com | bri@governwith.com



Description	ltem	Quantity	Price
Assessment, Insights, Recommendations & Resources Library aligned for your Industry Sectors regulatory environment Corporate Governance Assessment, Insights, Recommendations & Resources Library aligned to your Corporate Roles & Responsibilities Contemporary Governance Assessment, Insights, Recommendations & Resources Library aligned to your ESG, Cyber, Stakeholder, Community and Workforce requirements			
Extra Seats - Executive	\$250	1 Executive	\$250 / year
Executive Capability Review and Development: (Executive Plus) supports Executive's to continue being high functioning (with new Governance Capabilities), better informed, leaders and contributors: * Executive Skills Matrix Questionnaire * Executive Capabilities Insights Report (Individual & Whole-of-Executive)	\$5,000	1 Executive	\$5,000 / year



- * Individual Executive Skills Matrix Results Dashboard
- * Individual Executive

Recommendations Dashboard

- * Individual Executive Development Plan linked to relevant resources
- * Resources Library
- * Ongoing Customer Success Support

Each Executive has a one on one facilitated session with Bri Mahony to:

- * Review Individual Executive Skills Matrix Capability Assessment Results
- * Create an Individual Executive Development Plan with linked Resources
- * Executive to go through with CEO
- * 30 Minute Meeting
- * Ongoing Customer Success Support

Executive Succession (Transition Plus)

seamlessly manage Executive transition with capability based succession planning and recruitment tools

- * Succession
- * Recruitment
- * Induction

Description	Item	Quantity	Price
Extra Seats - Executive	\$250	1 × Executive	\$250 / year

Total Recurring	\$11,000 / year
Total Due Today Excluding Tax	\$10,000
GST	\$1,000
Total Due Today	\$11,000